

Chief Strategist/Innovation Executive

Executive leader with corporate and public experience along with significant executive leadership accomplishments in business and philanthropy. Hands-on team leader and collaborator seasoned in strategy development, implementation, and market messaging. Strong diplomatic skills and a natural affinity for cultivating relationships and persuading, convening, facilitating and building consensus among diverse individuals. Applies qualities of integrity and credibility with a passion for progressing strategic governance efforts. Trusted advisor and high-level boardroom negotiator; seeking corporate board of director opportunity with a turnaround or growth business within the telecommunications, wireless, software, cybersecurity, and data privacy.

Areas of Expertise

- Strategic Planning
 - Product Management
 - Client Relations
 - Team Leadership, Mentorship
 - Stakeholder Engagement
 - Vendor Management
 - Project Management
 - Corporate Law
 - Business Development
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PROFESSIONAL EXPERIENCE

COLORADO STATE OFFICE OF THE ATTORNEY GENERAL

2019 – Present

Chief Innovation Officer

A new and first of its kind position, this role is tasked with bringing people together, establishing processes, and spearheading technology solutions to help attorneys and staff create a more efficient, effective, and equitable justice system for all Coloradans. As the Chief Innovation Officer, we will build a culture of innovation to better defend citizen freedoms, fight for opportunities for all, and protect Colorado's, land, air, and water.

UNIVERSAL PLASMA

2018

Co-Founder - Legal/Marketing

Provide legal counsel to an early-stage global antenna technology startup preparing for initial funding for a government opportunity. Draft licensing and other business agreements, including initial company marketing pitches.

ZAYO GROUP, Boulder, CO

2016 – 2017

Vice President, Cloud Strategic Product Group

Spearheaded the growth of a strategic product in support of the company's value proposition: connectivity, colocation, and cloud. Created enterprise value via integration of multiple acquisitions and leveraged the best of each to grow and retain cloud-enabled and highly-available networked storage.

- Collected 87% (\$1.7M) in outstanding AR balances and turned around negative business cash-flow patterns by conducting non-paying customer visits, and negotiating payment plans.
- Increased company sales by 13% for three consecutive quarters by simplifying service offerings and leveraging data analytics to evaluate successful services and built business models for go-forward strategies.
- Increased profit margin by 7.5% while simultaneously reducing spending by 11%, thereby achieving consistency in profit margins and improving a host of vendor, software, and support contracts.
- Developed and implemented a cybersecurity strategy to support GDPR requirements for our infrastructure customers.
- Won an HP Service Provider Award and an IBM New Service Provider Award by creating cloud services market case studies which touted the Zayo world class architecture and quality service delivery process which included the use of both of these vendor products.

INTEL CORPORATION, Hillsboro, OR

2006 – 2016

Director of Technology Insights: Intel Labs, United States (2014 – 2016)

Spearheaded Intel's advanced technology strategic long-range planning. Educated senior leadership and problem-solved complex strategic needs across business units. Established and continuously improved a system to leverage key technologists across Intel's technical community.

- Led the Technology Strategic Long-Range Planning (TSLRP) program that enabled the funding of new research, highlighted competitive approaches, rebuilt a pipeline of future fellows, and secured over \$150M for new key projects.
- Generated over \$150M for added research while also recruiting the community for research direction and creating unique and high-quality programs.

- Maintained a timely knowledge of both current and forward-thinking strategies to enable both progression and reverse engineering of processes and ultimately positively impact future business.
- Created a counsel of strategic planners including key members of the fellow community to better align the TSLRP with BU Strategic Planning efforts while ensuring a true research budget for the first time in company history.

Executive Director: Intel China Research & Development, LLC, Shanghai, China (2012 – 2014)

Served as the Director of the EPSD China Strategic Business Development within Intel's Architecture Group and directed a comprehensive strategic plan to drive PRC growth, business development, and pricing proposals. Appointed as an Executive on Loan for the National Center for Woman and Information Technology.

- Managed Intel relationships while driving a global initiative to improve retention of mid-career technical women and increase female pipeline earlier in the career stream.
- Created and delivered traditional Intel leadership training to cultivate and coach senior Intel leaders and promoted five China leaders into senior staff positions.

Senior Manager of Procurement, Hillsboro, OR (2011 – 2012)

Led strategic planning, research, and supplier management for \$1B in technology products and services spend across the company's IT technology strategy solutions and materials technology manufacturing group.

- Led and mentored a team of 30 in supporting diverse corporate IT objectives.
- Successfully negotiated \$500M+ in procurement cost savings and an additional \$50M in savings through the implementation of a SW compliance audit process.

Corporate Attorney: IT, Legal, and Corporate Affairs, Hillsboro, OR (2006 – 2011)

Provided counsel to the CIO, IT staff, and the entire organization. Drafted contracts, license agreements, loan and investment documents, sales and purchase agreements, and other key documentation. Analyzed commercial claims, and counseled business managers on legal issues including intellectual property, confidentiality, privacy, and more.

- Drove the drafting an implementation of the corporate data privacy and cybersecurity policies.
- Managed \$300M in University research investments to launch a new international research center.
- Led due diligence and legal operations support for a \$600M divestiture and investment deal.

Early Career Experience:

Vice President/General Manager, Unisys | **Chief Technology Officer,** ServiceWare
Senior Vice President, Chase Business Services | **Senior Manager,** Deloitte Consulting
General Manager, Lucent Technologies | **Division Manager,** AT&T Corporation

BOARD EXPERIENCE

DENVER METROPOLITAN MAJOR LEAGUE BASEBALL STADIUM DISTRICT – Board of Directors 2019 – Present
 Appointed by Governor Hickenlooper and confirmed by senate to serve on the Board of Directors. The Denver Metropolitan Major League Baseball Stadium District (the District) is a corporate body and political subdivision of the State of Colorado established pursuant to the Denver Metropolitan Major League Baseball Stadium District Act, Article 14, Title 32 of the Colorado Revised Statutes, as amended (the Act). The District currently includes all or part of the seven counties in the Denver metropolitan area. The District was created for the purpose of acquiring, constructing and operating a major league baseball stadium. As a new member of the board, I will serve on the audit committee.

PARKER PERFORMING ARTS SCHOOL – Board of Directors 2018 – Present
 Parker Performing Arts School is a tuition-free K-8 parent led charter school for the Douglas County School District. The school is unlike any other school in DCSD, Colorado, and the Mountain Region providing a unique mix of academic rigor along with daily training in the performing arts. As a new board member, I created the marketing team which launched Master Classes with performing arts experts to create greater community awareness and increase enrollment. For the first time in the school's 4-year history, our forecasted enrollment numbers, based on the school's lottery, and current enrollment, are exceeding our target expectations.

BLACKSTONE ENTREPRENEURS NETWORK – Volunteer Advisor 2018-Present
 Blackstone Entrepreneurs Network (BEN for short) strengthens Colorado's expanding scale-up ecosystem by connecting high growth companies with successful entrepreneurs and community members. As a member of the BEN Network Advisor, I've partnered with other participating advisors to assist startup, small growth business CEOs to identify new opportunities and market targets for business growth.

PIEDMONT ROSE CONNECTION, INC. - Chair, Board of Directors 2010 – 2012
As the board chair, I lead the development effort to fund a rebuild of our meeting facility. Considered a "living building" concept, this construction project was the first of its kind and the building met the highest possible environmental level. Supported by a small non-profit, this construction project leveraged sustainable building practices using recycled and donated materials. The building is an award winning, living building composed of cargo containers, salvage glass and recycled construction materials using 50% to 70% recycled technology. The building was completed under budget and in record time.

LEGAL AID SERVICES OF OREGON-INTEL PRO BONO CLINIC – Co-Founder, Managing Director of Volunteers 2006 – 2012
Launched the Intel's first ever pro bono clinic in Oregon, partnered with Legal Aide of Oregon. Secured \$5K in funding from Intel (via volunteer hour funds) and supported more than 150 clients in its first year. Since its inception, the clinic has supported more than 2500 clients with consumer debt matters, expungements, and employment law matters. I received an award from the federal Legal Services Corporation on behalf of the accomplishments of this clinic.

EDUCATION AND LICENSURE

Juris Doctor, University of Colorado School of Law, Boulder, CO
Master of Engineering in Business & Engineering Management, University of Colorado, Boulder, CO
Master of Science in Computer Science, Michigan State University, East Lansing, MI
Bachelor of Science in Mathematics & Computer Science, Hampton University, Hampton, VA
Member, State Bar of Colorado & Arkansas