# STEPHANIE L. BEGUIN

## **Profile summary**

# Non-executive board and governance positions

### Cherry Creek Schools Foundation Executive Board Member

June 2011 - May 2017

- 501c(3) Non-Profit connecting the community to the school district by identifying resources and partnerships resulting in the implementation of innovative programs and educational opportunities for over 55,000 students
- Led the marketing committee through a re-branding of the Foundation, resulting in >30% growth in contributions. Chaired committed to evaluate option of endowment creation as financial tool for investment.

### **Executive career summary**

## General Manager, Microsoft

Dec. 2017 - Present

- American multinational technology company that develops, manufactures, licenses, supports, and sells computer software, consumer electronics, personal computers, and related services.
- Lead team of forecasters and data scientists to generate forecasts of future Azure cloud computing growth to direct ~\$8.5B annual server spend
- Built new IT system to support forecasting and planning functions; revamped forecasting and planning processes, reducing annual capital carrying costs by ~3%

#### VP, Global Strategy, Planning and Operations, Rimini Street

May 2015 - Sep. 2017

- Third party software maintenance service provider for large ERP systems; ~\$350m revenue and ~1,200 employees
- Advise CEO on strategic initiatives to accelerate growth
- Worked with CEO to vet financing option; restructured services teams to monetize output; ideated and implemented reseller model for adjacent products and services

# Strategic Planning Executive, IBM

Aug. 1999 - May 2015

- American multinational technology and consulting company with > 350,000 employees, serving clients in 170 countries
- Held various positions of increasing responsibility, from strategy consulting to leading full-company efforts to optimize services leveraging global cost differences
- Expanded India-based workforce from <5,000 to >80,000 employees; built out services functions in Brazil and Argentina; restructured software and services consulting divisions to optimize cost structure and improve customer satisfaction

#### Key skills and attributes

- Strong financial acumen from both a cost a revenue perspective; investing for growth while keeping an
  eye toward capital preservation
- Strategic mindset with ability to quickly assess a proposal and articulate risks with mitigation options
- Interdisciplinary influence with the ability to understand the details and drive collaborative decisionmaking

# **Education and qualifications**

MBA, Kelley School of Business, Indiana University JD, University of Denver College of Law BA, International Relations, French, English, Tufts University

# Memberships

Women's Leadership Foundation: Corporate Boardbound

## References

Available on request