# Heidi Cooley

**Global Chief Marketing Officer | Digital Transformation** Strategy | Consumer Growth & Market Expansion | ESG

303.501.9127



heidilynncooley@gmail.com



linkedin.com/in/heidicooley

Proven track record in consumer centric, category disruptive, brand transformation which most recently drove Crocs' company turnaround, and delivered record profitability, multi-billion-dollar top line growth and shareholder value

#### PROFESSIONAL EXPERIENCE

**SVP & Chief Marketing Officer** 

2016-present Broomfield,

Crocs (NASDAQ: CROX)

Colorado

Created and drove the company vision, purpose and digitally led, social first approach which has been credited for transforming the \$3B global brand into a cultural zeitgeist. Responsible for brand strategy, creative innovation, digital marketing, consumer communications, brand partnerships and consumer & market data globally. P&L accountability for brand partnerships and responsible for \$100M+ marketing budget across retail models. Strong cultural competence leading & developing 100+ person team in US, China, Japan, S Korea & Western Europe

Vice President, Marketing 2007-2016

**Sports Authority** 

Englewood,

Colorado

Promoted rapidly through a series of management positions based on strategic planning ability, operational agility, team leadership capability and financial performance. Sports Authority, private PE owned, was the largest sporting goods retailer in the US with \$2B+ in annual revenues. Often drove cross company initiatives from brand positioning to annual strategic planning with direct responsibility for consumer & crisis communications, go-to-market, digital and traditional media, and loyalty program engagement. Led Marketing thru Chapter 11 reorganization

## **BOARD EXPERIENCE**

8 years of private and public board engagement as an operating leader

Board of Directors, DE&I Committee

2022-present

**American Red Cross** 

Colorado & Wyoming

International Federation of Red Cross & Red Crescent Societies (IFRC) is the world's largest humanitarian network.

**Board of Directors** 

2019-2022

**Playworks** 

Colorado & Wyoming

Serving low-income schools through year-round, on-site services that teach conflict resolution, confidence, and collaboration through play.



# STRENGTHS

Organizational Agility & Leadership

Brand Positioning & Differentiation

Consumer & Market Insights

Social-First Mindset

Digital & Traditional Media

Strategic Partnerships

GTM & QTM Campaigns

Budget, Forecasting & Modeling

Project Management & Production

### **AWARDS**

Forbes Entrepreneurial CMO List 2022

Ad Age Leading Women 2022

CMO 50 Campaign US 2022

Brand Innovators Top 100 Women in Marketing 2022 & 2021, Top 100 Women to Watch in 2016, 2019

## **EDUCATION**

Colorado State University Global M.S. Organizational Leadership

Fashion Institute of Design & Merchandising Los Angeles, CA **B.S. Business Management** A.A. Merchandise Marketing

Women's Leadership Foundation **Corporate Board Bound Participant**