

NANCY S. BOTILLER

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EXECUTIVE BIOGRAPHY

Nancy Botiller is a highly accomplished, forward-thinking C-suite executive with more than two decades of progressive experience leading operational, business development, and technology initiatives in diverse environments. A transformational change driver, she has led multiple enterprise turnaround and growth efforts via a focus on continuous improvement, a talent for selecting and building top-tier teams, and serving as a consensus-building technology champion.

Over her career in leadership roles and as a Board/Committee member and executive advisor, Nancy has amassed diverse experience spanning global operations, business development, technology implementation, M&A integration, key account management, Lean Six Sigma team leadership, customer experience strategy and service excellence, and rebranding/marketing.

Nancy recently joined Rocky Mountain Poison and Drug Safety (RMPDS), a leader in public health protection, as the organization's inaugural COO. Within a short time, she has developed a multi-pronged strategic plan for integrating three lines of business and catalyzing sustained growth and development for a 60-plus year old organization founded and led by clinical executives.

Prior to RMPDS, Nancy was the Senior VP of Customer Operations for ReedGroup, a global provider of absence management solutions. She led change in a dynamic environment with frequent C-level transitions (four CEOs in five years) and post-acquisition growth that tripled the footprint and quadrupled the workforce. Directing a five-member executive team, she integrated/oversaw teams in the India and the Philippines (250 personnel) and administered a \$100M P&L. During her tenure, Nancy spearheaded a turnaround that grew revenues 83%, renewed \$30M in contracts with the company's top two national clients, and initiated/led key technology initiatives, including robotic process automation, AI solutions, and a direct-to-consumer digital experience.

Earlier in her career, Nancy served as the Executive VP of Operations for Colorado Access, a nonprofit managed care company and COO for Nurse-Family Partnership, a community health program. Foundational experience includes clinical roles as a Physical Therapist and Supervisor in hospital/medicine center settings before joining Kaiser Permanente in business management roles, subsequently advancing to Executive Director National Claims Service.

Nancy has served in Board roles for several non-profit organizations, including as an executive advisor to the Nurse-Family Partnership Board. She was also a Board/Committee member for the Better Business Bureau of Greater Denver and Central Colorado and the I Have a Dream Foundation of Boulder County. In 2016, Nancy joined the Board of Colorado Visiting Nurse Association (CVNA), serving on the Strategic Planning Committee and as Board Secretary. She was integral in the decision to merge with Care Synergy, a support services provider for not-for-profit community-based organizations, to expand services and strengthen capabilities. Nancy joined Care Synergy's Board in 2019 in a decision-making leadership capacity for the newly merged \$75M organization.

Nancy received an Executive MBA from the University of North Carolina and an MBA from the University of Colorado Graduate School of Business. She also holds an MS in Physical Therapy and a BS in Genetics.